



Direct Sales Recruiter Position Description

Position: Direct Sales Recruiter

Location: Virtual

The Company: **Clearent, LLC. ("Clearent")**
Founded in 2005, we built Clearent from the ground up to be a different kind of payment processor, the kind that brings a whole new dynamic to the industry. Our goal is to be one of the world's very best credit card processing companies, and our way of achieving it is pretty simple. We provide the kind of passionate service that people really don't expect anymore, the kind that makes customers enthusiastically recommend us to their friends and colleagues. Couple that with transparency, integrity and innovation and you'll find a company that never stops looking for ways to make our clients more profitable:

The Position: The Direct Sales Recruiter position reports to the Vice President of Direct Sales. In this role, you will recruit Direct Sales Representatives who can generate 7-10 deals a month for small business credit card processing and generate new opportunities through strategic partners, bank referrals, and technology partners.

Professional Qualifications: A Bachelors degree is preferred.

A minimum of 3+ years outside sales recruiting experience is necessary. The ideal candidate has an extensive network of contacts and a proven track record of success in recruiting within the merchant services industry.

The candidate should be comfortable with web-based applications in general, and have the ability to work effectively with Microsoft Office software (Outlook, Excel, PowerPoint, Word).

Opportunity: This is an exceptional opportunity to join a company committed to making a difference while delivering best-in-class technology, leading-edge products and customer-centric service.

Clearent embraces a pay-for-performance philosophy.

Additionally, the company provides mileage reimbursement, travel and entertainment expense reimbursement, 401k participation, medical, dental, and long-term disability.

If you're passionate about merchant credit card processing services and are looking for a lucrative and rewarding position – one where you can make a difference – we want to hear from you.

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